

## Spring 2009 Newsletter

### Portable Storage Solution Available Now

Competitive Network Solutions now has the perfect solution for portable off-site data storage. As many of our customers have seen the tiny 100GB Portable USB drives we use for workstation and server backups, many have asked for their own. We're now building these to order in sizes ranging from 20GB to 500GB. This is a pocket/purse-sized drive, perfect for small business and is "plug and play" in Windows XP/Vista.

[More Details](#) about Portable Drives (see our web)

### WIFI Users Beware!

Recently, I left the laptop on while traveling across town and had Network Stumbler running which picks up the SSID, Channel, and security options for any WIFI signal in range. Of the 62 networks it found, only 11 were secured. Don't leave your wireless network open for anyone to use, or worse yet, access any shared network resources you have.

[More Details](#) about Secure WIFI (see our web)

### Hard Drives will eventually fail



Typical Hard drive found in workstations

You've heard of Murphy's Law? Here's David's Law: **All Hard drives will eventually fail.** We've seen drives last as little as a week, and as long as 12 years. The unfortunate thing is, you generally won't know when yours will fail, and typically get little or no advance warning. Strange sounds, slow response, and other indications may give you a day or two of notice, but you can't bank on that with all your precious data. We offer several options for the single user as well as multiple options for networks with several users. Creating a "round-robin" backup routine on a network with multiple users is the quickest and easiest way to protect yourself from a drive failure. Add a password-protected portable off-site storage option, and you've covered yourself for HIPAA and Sarbanes-Oxley compliance.

Each backup solution is customized for your network environment, so let the expert help!

### Panda IS 2009



**Panda Internet Security Wins our tests for the 9th straight quarter.**

### WIFI Tip:

Secure your WIFI signal permanently by setting up a MAC Address "allowed" list.



[www.CompetitiveNetworkSolutions.com](http://www.CompetitiveNetworkSolutions.com)

## **Save Money on your IT Support Outsource your Small Business Technology needs to Competitive Network Solutions**

Outsourced IT Support is an effective way to not only save money, but ensure top-notch support is there when you need it. Rather than hire someone with 5 years of experience, pay somewhere around \$55k plus benefits when you don't need someone full-time, give us a call. We schedule weekly half-day visits to ensure all your needs are covered. Network design, data security, data backups, software installation, upgrades, web sites, user training, everything you'd expect in-house but without the extra expense. Put our "big business experience" to work for your small business today and save money while doing it. We have plans starting at only \$300 per month that offer complete network security assessment and protection, software installation and support, installation and support of workstations, servers, routers, wired/secure wireless networks, strategic IT planning and documentation, and more.

Reserve your time today. You'll be getting a technical advisor that has over 25 years of hands-on experience with some of the Fortune 100 companies, and literally hundreds of companies in the SMB sector. Manufacturing, Healthcare, Financial, Service, Construction, Service, Carriers, Retail, Distribution, Medical and Dental, Transportation, Service Providers, and more.

### **A Recent Customer Testimonial:**

*"David's technical expertise, personal initiative, and professionalism greatly aided in successfully establishing the project. In addition to an extensive personal history in Information Technology, David has a strong knowledge base of current technologies. The Mercury Application Mapping system is to a great degree implementation specific. David's analytical skills accelerated the adaptation of the Mercury product to our intended utilization. I am confident that David will prove to be an invaluable addition to any organization that is fortunate enough to obtain his services."*

Wes Hassell  
IT Risk Management  
First Horizon National Corporation  
(September 2005)

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For all the extra details, visit our website and click on 4Q News.



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